

**Open Course on
November 11, 2024
from 9 a.m. to 5 p.m.**

Germany for Impats & Spouses Live-Online-Training

In this seminar you will learn how to adapt to German life and your new working environment. Using role plays and case studies as well as your personal experiences, we will try out how to put the best of your own and the German culture into practice at your workplace or with German friends.

Topics

- Stereotypes and perceptions: What do Germans think of us?
- Patterns of German society
- Communication with German colleagues and business partners
- Everyday life in Germany
- Dealing with conflicts
- Leadership and project and teamwork
- Negotiating with German business partners

Methods

In this interactive seminar, we will use role-plays, case studies, videos and discuss. It is especially designed for international specialists and executive staff who work in Germany and would like to prepare or reflect projects in Germany.

Spouses or partners are very welcome.

Optionally, this seminar can be held in another language (e.g. Chinese, Japanese, Russian, Spanish, Portuguese) and with another trainer if all participants prefer the alternative.

Guaranteed to take place for 3 or more participants!



Monika supports people and companies in their international cooperation, so far in almost 1,000 trainings and coachings. At Siemens AG, she was involved in a Sino-German joint venture and led an international team as Commercial Project Manager for Asia/Pacific. She is a certified systemic coach and intercultural trainer. She works as senior cross-cultural consultant for Germany, various Asian cultures, general cultural awareness and multicultural teambuilding.

Concept of the training

Our live-online training will help you to better understand the German business mentality, discuss stereotypes about Germans and people from your country, and will provide you with tips and tricks to do successful business with Germans. You will receive answers to the following questions, among others:

- Why are Germans often not available when you need them?
- Why are Germans not very flexible?
- Why are Germans often not "business minded"?
- Why do Germans always think of disadvantages, risks and dangers first?
- Why do Germans attach so much importance to structure?
- Why do they always put their finger in the wound?
- Why are they not considerate of saving face?
- How do I get along with Germans in daily life?
- How can I make friends with Germans?

Agenda

9:00 a.m. - 12:30 p.m. Incl. break

How do cultures differ?

- Online Check-In / Tech-Check Session
- Welcome, Agenda, Getting to know each other
- Overview: German culture and traditions in doing business
- What do Germans think about your culture?
- What intercultural skills are useful when doing business?

Building relationship and trust

- Business etiquette in Germany
- The most important dos and don'ts
- Moving smoothly when doing small talk
- Tipps for business lunches and dinners
- Trust-building strategies
- The relevance of German language for working in Germany

Lunch 12:30 p.m. – 1:30 p.m.

1:30 p.m. - 5:00 p.m. Incl. break

Working successfully in a German company

- German communication style
- Leadership style and feedback culture
- How to avoid typical misunderstandings
- How to deal with conflicts
- Negotiating successfully
- Meeting etiquette
- Dealing with time and deadlines
- Know-how transfer to Germans
- Typical business situations in participant's jobs: discussion and feedback

Expat life in Germany

- Expatriate life in Germany
 - Managing daily life in Germany
 - How to deal with a possible culture shock
 - Transport, sightseeing in Germany
 - Shopping, food
 - Eating out in restaurants
 - Networks, social life, leisure time
- Dos & Don'ts
- Open questions

Conditions

Price and included service

EUR 590,- net plus 19% VAT p.p.

The price includes the live-online seminar, seminar documents and a certificate of attendance.

Number of participants

The number of participants is 3 to 10 people. Registrations are considered in the order of registration.

Registration deadline / cancellation

Please register bindingly until 3 weeks before the seminar date.

In case of cancellation 13-7 days before the start of the seminar, 80% of the seminar fees will be charged and thereafter or in case of no-show the full seminar fees will be charged. The nomination of a substitute participant is possible at any time.

In case of insufficient registrations, illness of the speaker, force majeure or similar, we reserve the right to postpone or cancel the seminar. We will inform you immediately about any changes and refund the participation fee without delay.

In-house courses

We also offer all seminars as in-house seminars. Please contact us for an individual offer.

Register via [E-Mail](#)

Course: Germany LOT

Course date: November 11, 2024
from 9:00 a.m. to 5 p.m.

Participant: _____

Company: _____

Department: _____

Address: _____

Telephone: _____

E-Mail: _____

Billings adress (if different):

How did you get to know about this seminar?

Your contact with SinaLingua

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